

Fox

**Lavazza
Bean to Cup Range**

At Work, For You

Passion, excellence and innovation in workplace vending

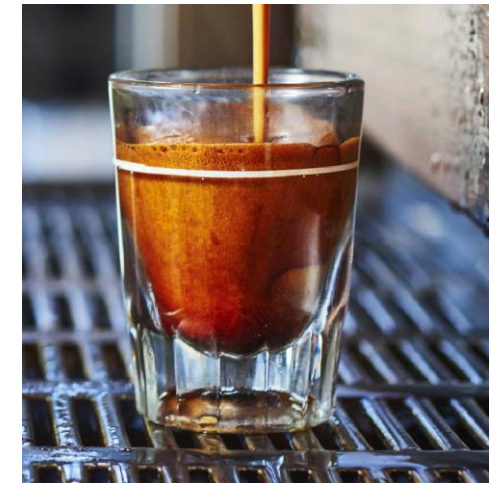
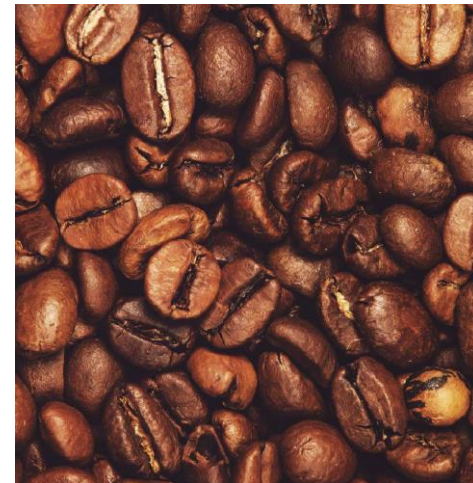
IN PARTNERSHIP WITH

LAVAZZA
PROFESSIONAL

The real Italian coffee experience in all its forms

At Work, For You

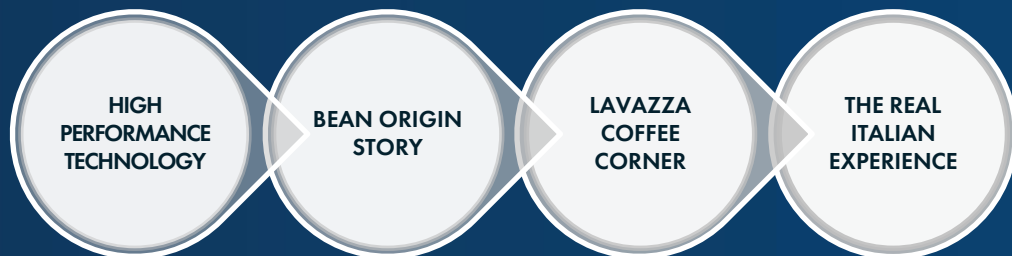
Passion, excellence and innovation in workplace vending



Demand for premium coffee continues to grow

More and more people are able to experience what great coffee tastes like in their favourite coffee shops and even in the home.

Fox with Lavazza bring premium coffee to the workplaces.



Delivering premium quality drinks with hassle-free technology & service

Great tasting quality drinks and choice have always been at the heart of our business, all delivered with hassle-free technology designed to meet the needs of the workplace and satisfy visitors and employees.



The real Italian coffee experience in all it's forms

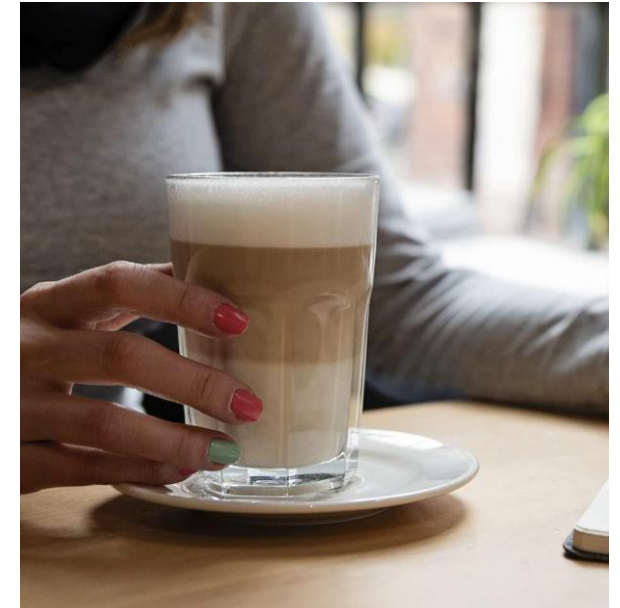
Expertly roasted Lavazza coffee beans are freshly ground moments before each cup is freshly prepared exactly the way you choose to enjoy it, just like in your favourite coffee shop!

You'll find coffee to fall in love with, whatever way you prefer it. Experience the perfect espresso and americano or choose from a complete barista style menu of frothy milk cappuccino, cafe latte, caffe mocha and more.

IN PARTNERSHIP WITH

LAVAZZA

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However you prefer yours, we serve a perfect cup of coffee for everyone

The delicious premium taste of freshly ground Lavazza coffee served from bean to cup is guaranteed to satisfy coffee lovers in the most demanding workplaces.

ESPRESSO

CAFFE LATTE

DECAF COFFEE

AMERICANO

FLAT WHITE

HOT CHOCOLATE

CAPPUCCINO

CAFFE MOCHA

BLACK OR WHITE TEA



High performance technology

Making the perfect cup of great tasting Lavazza coffee, freshly brewed loose leaf tea or delicious hot chocolate couldn't be simpler.

Each of the machines come with a variety of ingenious features built in as standard. Intuitive digital interfaces make usability a breeze.

- Pure Zone anti-microbial film that kills 99.9% of bacteria
- Nutritional information displayed when vending
- Adjustable taste profiles
- Evo Milk Technology - hot & cold milk froth
- Vends in 30 seconds



Table Top

Features high-pressure espresso technology and a paperless loose leaf tea brewing system.

Enjoy the real Italian coffee experience with a range of cutting edge table-top machine technologies.

Delivering premium quality Lavazza coffee fresh from bean to cup, in a sleek and compact machine to suit any office environment.



KREA TOUCH



LA RADIOSA

Table Top machines

LA RADIOSA

This super compact barista-style table top machine is ideal for larger workspaces. La Radiosa serves the perfect cup of Lavazza coffee, fresh from bean to cup, any way you prefer it.

- Up to 14 drinks selection
- Nutritional Information displayed when vending
- Pure Zone anti-microbial film that kills 99.9% of bacteria
- Queued drinks if needed
- Wi-fi option
- **Coffee Appeal app** for contactless brewing
- Hot & cold foamed milk
- RGD LED's up to 256 colours
- Automatic cleaning cycle
- Advanced heating system



Table Top machines

KREA TOUCH

High pressure espresso technology delivering premium quality Lavazza coffee, fresh from bean to cup. The real Italian coffee experience in the medium to large workspaces.

- Up to 12 drinks selection •
- 7" HD Touchscreen
- New electronic platform
- LAN, Wifi & Bluetooth and 3G as option to be connected to the cloud platform
- Z4000 coffee brewer and compact 500 cc boiler
- New wider cup room, easy to clean
- Stainless steel delivery area with tiltable metal cup support
- **Coffee Appeal app** for contactless brewing



Free-standing Machines

Self contained, independent and reliable to serve greater numbers

High capacity floor standing technology, optimised to increase autonomy. With a customiser function offering a full range of barista style drinks tailored to exactly how each user enjoys their coffee.

Delivering a range of coffee-shop quality drinks including premium Lavazza coffee, loose leaf tea from Birchall and an indulgent hot chocolate.



Free-standing Machines

MAESTRO

- Up to 22 drinks selection
- Nutritional Information displayed when vending
- Pure Zone anti-microbial film that kills 99.9% of bacteria
- Revamped electronics
- In built, two way connection
- **Coffee Appeal app** for contactless brewing
- Customisable menus, promotions & multi media content
- Elegant design
- HD Touch screen



Comparison



Krea Touch

La Radiosa

Maestro

Drink Selections	20	14	22
Ideal For	Environments with 50+ people	Environments with 80+ people	Environments with 100+ people
Machine Dimensions (mm)	750mm (H) x 410mm (W) x 564mm (D)	368mm (H) x 583mm (W) x 788mm (D)	1830mm (H) x 650mm (W) x 760mm (D)
Cup Capacity	Up to 150	Up to 250	Up to 400
Weight	42kg	47kg	176kg
Electric Supply	Fused 3 pin plug into 13 amp switched socket, single phase supply	Fused 3 pin plug into 13 amp switched socket, single phase supply	Fused 3 pin plug into 13 amp switched socket, single phase supply
Water Supply	Minimum 80 Kpa (0.8 Bar) – Maximum 1000Kpa (10 Bar)	Minimum 80 Kpa (0.8 Bar) – Maximum 1000Kpa (10 Bar)	Minimum 80 Kpa (0.8 Bar) – Maximum 1000Kpa (10 Bar)

The corner with the pleasure of perfect coffee

Enjoy the real Italian coffee experience in your workplace with a complete barista style menu from bean to cup espresso to fresh loose leaf teas all in one place with the new purpose built Lavazza Coffee Corner Drinks Station.

A perfect solution in today's workplace offering either as an additional drinks station in a larger office to help reduce contact, or simply an attractive base for a new drinks station. A wealth of convenience technologies and customisable features to deliver premium quality coffee to high footfall environments.



LAVAZZA

Coffee Corner

LAVAZZA
TORINO, ITALIA, 1895

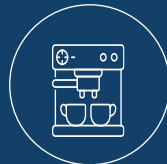
A brand you can trust



Fresh milk froth



Quality drinks menu,
including coffee, teas
and hot chocolate



Practical and professional
collaboration space



Easy waste segregation



Modular layouts to
meet any customer
needs (e.g twin, island)



Cabinet dimensions: 1200 x 810 x 750 mm (W x H x D)₁₅
Black Board Dimensions: 1200 x 2210 mm (W x H)

Coffee APPeal app



In app selection

Connect to the vending machine via Bluetooth to purchase your drink.

Customised loyalty programs

Receive push notifications to stay up to date with current offers and promotions. Get cash-back directly into your e-wallet.

Advertising banner

Communicate directly with your consumers via the in-app banner to improve your customer purchasing experience with customised messages and promotions.

Coffee APPeal

Scan the QR code

Connect with Coffee APPeal via the on-machine QR code or bluetooth *

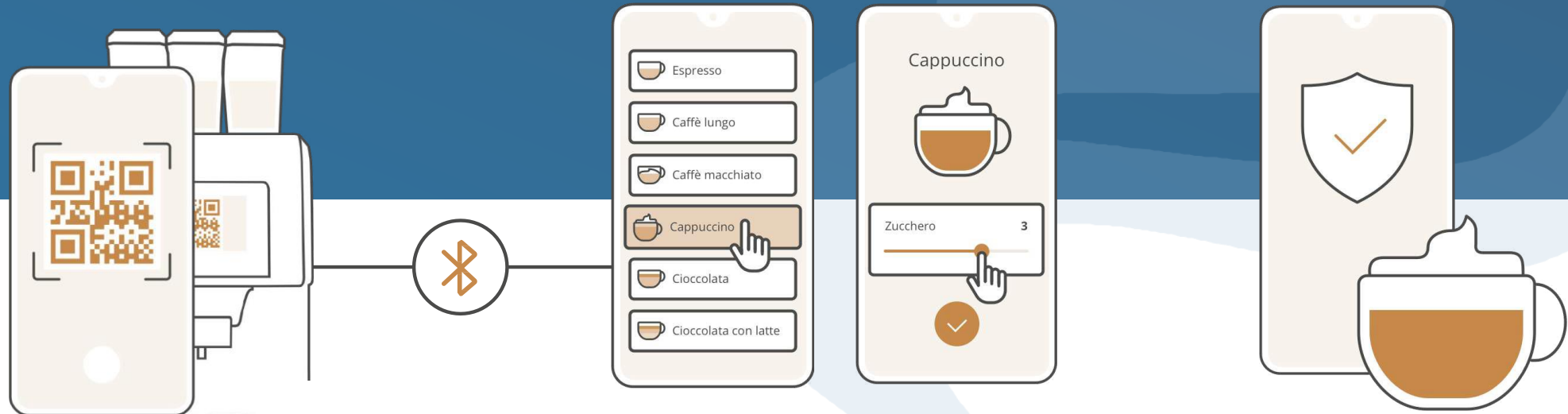


Select your favourite drink

Customise it without touching the coffee machine.



Enjoy your touchless coffee experience, in complete safety



The background of the slide is black, featuring several coffee beans scattered across the frame. The beans are in various orientations and positions, some in sharp focus and others blurred, creating a sense of depth and movement. The central text is white and stands out prominently against the dark background.

LAVAZZA expert

**Lavazza quality coffee beans designed and prepared especially for
Bean to Cup vending in the workplace.**

Explore the superior selection of Expert roasted coffee beans available for
Bean to Cup, with premium blends and certified products for the ultimate
coffee shop experience at work.

Lavazza Expert coffee beans range



CREMA CLASSICA

Intensity: 8/10

Roast: Medium

Notes: Dark chocolate and spices

A perfectly balanced blend of coffees with a consistent, velvety cream and rich aroma.



TERRA! BIO- ORGANIC INTENSO

Intensity: 8/10

Roast: Medium/Dark

Notes: Dried fruits and precious woods

Superior organic coffee blend, Organic and UTZ certified. It is characterized by an intense aroma, pleasant notes of dried fruit and precious woods.



AROMA PIÙ

Intensity: 7/10

Roast: Medium/Dark

Notes: Honey and dried fruits

A blend of coffees with a velvety cream and a persistent aroma. Scents of honey and almond for a sweet, creamy espresso.

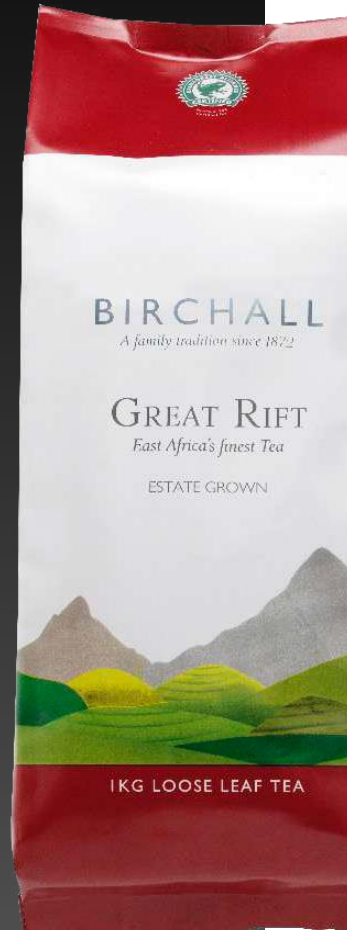


LAVAZZA
expert

Birchall Tea

Birchall Great Rift Tea is a unique English Breakfast blend - deliciously strong and bursting with full flavour.

- Rainforest Alliance Certified™
- Multiple Great Taste Awards - 9 years in a row
- A family tradition since 1872



Galaxy Vending Chocolate

Smooth and deliciously creamy, GALAXY is the perfect partner for some serious chocolate indulgence.

Instant hot chocolate, granulated and designed specifically for use through traditional automated systems.

Increase your impulse sales within hot chocolate by leading with a well-known brand in your vending machine.

Granulated for improved flow and solubility within vending machines

Available in 750g (Pack of 1) or 7.5kg (Pack of 10).





Speciality tea range - Perfect taste and flavour

From classics such as Camomile and Peppermint, through to new favourites Lemongrass & Ginger and Redbush, Birchall collection includes a tisane to suit every serving occasion and taste. The teas have been given a lot of love, care and attention over the generations for you to appreciate the tea with a guaranteed perfect taste every time.



PREMIUM PRISM TEA BAGS RANGE



BLACK TEAS RANGE



ACCESSORIES

Birchall Tea

SPECIALITY RANGE

Birchall passion for teas unrivalled tea blending expertise is also reflected in the speciality Infusions range. Each one is packed full of flavour and intense aromas to revitalise the taste buds. To create naturally caffeine free, beautifully balanced fruit and herbal tea blends. Birchall source and select only the finest ingredients from around the world, and apply their 'know-how'.



Ownership and Finance Options

CHOOSE SOLUTION THAT SUITS YOU BEST

Offering flexibility with our tailored ownership
and management solutions.

The Fox logo is written in a white, elegant, cursive script font, positioned in the bottom right corner of the slide.

Ownership & Finance Options

With our tailored ownership options we guarantee you'll find the perfect solution for your business.

Whichever route you choose, you'll take control of your menu, with simple self-service ordering for complete flexibility managing your machine.

- **Outright & Lease Purchase** (ask for more details)
- **Rental**
Monthly rental payments (*reactive and planned maintenance included*)
- **Management Contract**
A single monthly fee, we take care of cleaning & topping up your coffee equipment (*ingredients excluded*)
- **No operator fees**
Simple enough for you to manage yourself day to day.

No loss of stock:

Our range of bean to cup machines are designed and manufactured specifically for the workplace. With limited potential to use drinks stock and ancillaries outside the workplace, you're less likely to experience lost stock.



Vending management services:

We support businesses of all sizes - providing ongoing expertise and management to take the hassle out of your day. Our machines are so simple to use that we offer our customers two simple options (depending on machine selection):

1. You can let us manage all your vending needs - from cleaning, stocking, and servicing to managing the vending revenue. Whether you have 1 or 10 vending machines this managed vending service from Fox will support your entire operation.
2. Self-service vending management - using the handy built in cleaning schedule, you'll know what to clean and when to clean it. In addition, restocking your machines couldn't be simpler with stock available to order on our 24/7 online shop at the touch of a button.



Superior reliability and service:

- We understand that managing poorly performing vending machines can feel like a full-time job. **We take the hassle out of refueling your people with reliable machines that are easy to fill, maintain and clean.** The industry leading design and technology used to create our bean to cup drinks machines mean they require minimal servicing. That's less mess and less downtime. Easier for you.
- From our highly trained technicians to our customer service team, we have a comprehensive, service network giving you access to complete support whenever you need it. Should any issues arise, our customer care team is there to provide answers and assistance.

Technical maintenance and support

'PEACE OF MIND' IS PART OF THE PACKAGE

We are proud to offer one of the most comprehensive management and maintenance packages in the current marketplace .

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Technical maintenance



- At Fox we provide a comprehensive, professional back up service to ensure trouble free operation



- All our vehicles have satellite tracking devices to enable us to ensure a prompt efficient service.



- Full stock of spares for our range of machines



- 24/7 technical support with a guaranteed same day emergency response during standard working hours





**‘Peace of mind’ is
part of the package**

We’re proud to offer one of the most comprehensive management and maintenance packages in the current marketplace. Our many special and unique features include:

- **The industry’s finest:** Our operation engineers and account management teams provide a personal and professional service
- **Your time matters:** Our rapid response times contribute to our No.1 position in the Channel Islands market
- Fully trained, professional merchandising and engineering teams, approved and certified by our equipment manufacturers
- Only manufacturers approved parts supplied and fitted and kept in stock by our engineering team
- Management of preventative maintenance & Management of water treatment
- Same spec loan equipment available in case of major breakdown
- Weekend & Bank Holiday cover on request
- Dedicated holiday cover provided in case of holiday or sickness
- 4 manufacturer trained engineers
- Manufacturer support during installation
- Energy Saving & A+ class equipment
- High recycled and recyclable content
- Machines fully refurbished at the end of lifespan by Fox engineering team and reused or/and send back to manufacturers for recycling

PROPOSITION & PRICING

DELIVERING PREMIUM QUALITY DRINKS WITH HASSLE-FREE TECHNOLOGY & SERVICE

Workplace Expertise

Leveraging our industry experience, expertise and reputation for quality we offer the most compelling service and range to meet the needs of the most demanding customers who choose bean to cup solutions.

Pioneering Technology

Our manufacturer partnership means we continue to offer a full range of cutting-edge technology to meet the needs of larger and smaller workplaces whilst maintaining our high standards of reliability and great tasting drinks every time.

Exceptional Choice

In addition to the established brand partnerships that we have across our ranges, we now bring Lavazza branded equipment and coffee beans to the marketplace with a full range of premium coffee choices, infused leaf tea and hot chocolate.

Sustainability

Pioneering sustainability features such as low energy modes and efficient boiler systems. Focussing on positive social impact, helping to provide advice and training on more sustainable growing practices resulting in improved income and quality

SUSTAINABILITY

LAVAZZA
GROUP



Passion for Sustainability

LAVAZZA REPUTATION: RECOGNIZED AT A GLOBAL LEVEL

EXCELLENT POSITIONING IN THE 2019 CR
FORBES GLOBAL REPUTATION INDEX



#1 ITALIAN COMPANY FOR
SOCIAL RESPONSIBILITY

#1 IN FOOD AND
BEVERAGE SECTOR

#9 WORLDWIDE

A recognition that shows how respect for people and care for the environment is the one way to go.

ECOVADIS 2021 - SILVER

EcoVadis is the world's most trusted provider of business sustainability ratings



FONDAZIONE
GIUSEPPE E PERICLE LAVAZZA ONLUS



SUSTAINABILITY PILLARS

PEOPLE
FAIR WAGE

Training and Internal Communication on CSR.

LOCAL COMMUNITIES
SOCIAL SUPPORT FOR THE
COMMUNITY

In coffee producing countries:
Lavazza Foundation.
On the territory:
community engagement.

ENVIRONMENT
ENVIRONMENTALLY
FRIENDLY

Life Cycle Assessment and Impact
Evaluation Service.

SUPPLIERS
CERTIFICATION AND
RELATIONSHIP

Assessing and monitoring suppliers
CSR performance.
Save the Children projects on
suppliers engagement.

Our commitment for coffee communities

Lavazza Foundation



SUPPORTING
SMALL COFFEE COMMUNITIES



PROMOTING
GENDER EQUALITY



RECOGNISING
YOUNG PEOPLE'S ROLE



SUPPORTING
REFORESTATION



FIGHTING THE EFFECTS OF
CLIMATE CHANGE



PROMOTING PRODUCT
DIVERSIFICATION

FONDAZIONE
GIUSEPPE E PERICLE LAVAZZA ONLUS

Today the challenge is not simply to expand abroad but to grow sustainably at a global level without diluting the value of Lavazza. The Lavazza Foundation was founded in 2004 and it currently counts*



32 PROJECTS IN
19 COUNTRIES



140,000 +
COFFEE GROWERS

*As of 2021

LAVAZZA
GROUP

GLOBAL RepTrack

THE WORLD'S MOST REPUTABLE COMPANIES



IN PARTNERSHIP WITH
LAVAZZA
PROFESSIONAL



Contact us Today!

For more details or to arrange personal demonstration of the bean to cup coffee machines, please contact us at:
www.foxtrading.co.uk/contact-us or scan QR code below:



Alternatively contact us on:

Jersey: 01534 511000 | office.admin@foxtrading.co.uk

Guernsey: 01481 200500 | admin.office@foxtrading.co.uk

FIND OUT MORE AT: WWW.FOXTRADING.CO.UK

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